

2015 AREAA **A**LIST

The Asian Real Estate Association of America's annual "A" List is a reflection of the organization's diverse and talented membership. The list recognizes top producers serving Asian American homeowners and communities.

The award program is open to all active AREAA members. Based on 2014 production, the 2015 "A" List is comprised of the top 50 applicants in each of the two categories: **SALES VOLUME** and **TRANSACTION SIDES**.

TOP SALES PROFESSIONALS BY 2014 VOLUME

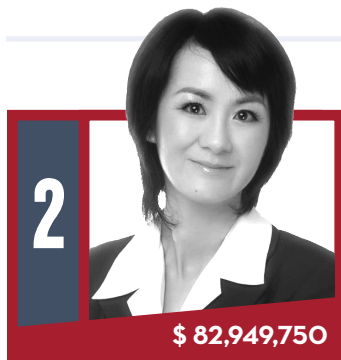


**MAGGIE
THORNHILL**

THORNHILL REAL ESTATE
GROUP WHISTLER

**Whistler,
British Columbia**

\$ 145,699,875



**COCO
TAN**

COLDWELL BANKER

**Cupertino,
California**

\$ 82,949,750



**STEPHANIE
VITACCO**

KELLER WILLIAMS REALTY

**Encino,
California**

\$ 81,294,364

TOP SALES PROFESSIONALS BY 2014 SIDES



**TERESA
HILL**

RYAN HILL REALTY, LLC

Naperville, Illinois

411 sides



**CLIFFORD
ROE**

ROE REALTY

Seminole, Florida

252 sides



**MITAL
AMIN**

POD REAL ESTATE

**Huntingdon Valley,
Pennsylvania**

199 sides

TOP SALES PROFESSIONALS
BY 2014 VOLUME

4  **RICHARD SILVER**
SOTHEBY'S INTERNATIONAL REALTY
CANADA
Toronto, Ontario
\$72,551,641

5  **MARCUS LEE**
CLIMB REAL ESTATE GROUP
San Francisco, California
\$54,678,000

6  **STEPHEN HAW**
RE/MAX ESTATE PROPERTIES
Rolling Hills Estates, California
\$50,315,300

7  **TERESA RYAN**
RYAN HILL REALTY, LLC
Naperville, Illinois
\$50,313,902

8  **JESSICA YE**
KELLER WILLIAMS REALTY
Cambridge, Massachusetts
\$47,316,567

9  **ANDY TSE**
INTERO
Saratoga, California
\$45,653,000

10  **DANO SAYLES**
RE/MAX LIFESTYLE
Wailea, Hawaii
\$ 41,967,000

TOP SALES PROFESSIONALS
BY 2014 SIDES

4  **KATRINA WASHINGTON**
STRATOS REALTY GROUP LLC
Oklahoma City, Oklahoma
168 sides

5  **SABRIYA SCOTT**
SCOTT REALTY PROFESSIONALS
Savannah, Georgia
149 sides

6  **STEPHANIE VITACCO**
KELLER WILLIAMS REALTY
Encino, California
134 sides

7  **DIANE VARNEY**
COLDWELL BANKER PREMIER REALTY
Las Vegas, Nevada
126 sides

8  **LONG DOAN**
REALTY GROUP, INC.
Coon Rapids, Minnesota
117 sides

9  **VICKY SILVANO**
CENTURY 21 SGR
Chicago, Illinois
110 sides

10  **MAGGI THORNHILL**
THORNHILL REAL ESTATE GROUP
WHISTLER
Whistler, British Columbia
102 sides

TOP SALES PROFESSIONALS BY 2014 VOLUME

RANK	NAME	COMPANY	LOCATION	2014 VOLUME
11	Janice Lee	Coldwell Banker	San Francisco, California	\$ 40,338,424
12	Diane Varney	Coldwell Banker Premier Realty	Las Vegas, Nevada	\$ 39,958,000
13	David Legaz	Keller Williams Realty Landmark	Flushing, New York	\$ 35,736,071
14	Lina Shah	Coldwell Banker Residential Brokerage	Oak Brook, Illinois	\$ 35,631,100
15	John Hatch	Keller Williams Realty Professionals	Portland, Oregon	\$ 32,004,903
16	Clifford Roe	Roe Realty	Seminole, Florida	\$ 28,859,933
17	Mital Amin	POD Real Estate	Huntingdon Valley, Pennsylvania	\$ 26,644,444
18	Peter Wardhana	Keller Williams Tri-Valley Realty	Pleasanton, California	\$ 26,556,500
19	Bob Hansen	Maui Luxury Real Estate LLC	Wailea, Hawaii	\$ 24,263,888
20	Alexander Phan	Phan Hall Property Group	Portland, Oregon	\$ 22,504,458
21	Kenny Truong	Climb Real Estate Group	Oakland, California	\$ 22,368,011
22	Sharon Lum	RE/MAX Select Properties	Vancouver, British Columbia	\$ 21,426,401
23	Maggie Huang	Christie's International Real Estate - Choi International	Honolulu, Hawaii	\$ 21,305,000
24	Linda Lee	Keller Williams San Diego Metro	San Diego, California	\$ 21,287,331
25	Rita Chen	Presidential Real Estate	Irvine, California	\$ 20,520,645
26	Lota de Castro	Paragon Real Estate Group	San Francisco, California	\$ 20,381,755
27	Joe Liu	The Liu Group	Portland, Oregon	\$ 19,370,305
28	Debbie Wong	Better Homes & Gardens Real Estate/JF Finnegan Realtors	Burlingame, California	\$ 19,251,307
29	Mony Nop	Keller Williams Tri-Valley Realty	Livermore, California	\$ 19,027,715
30	Scott Kato	Kato Group - Associated with Keller Williams	Long Beach, California	\$ 18,967,345

TOP SALES PROFESSIONALS BY 2014 SIDES

RANK	NAME	COMPANY	LOCATION	2014 SIDES
11	John Hatch	Keller Williams Realty Professionals	Portland, Oregon	101
11	Scott Kato	Kato Group - Associated with Keller Williams	Long Beach, California	101
13	Stephany Oliveros	CHI Properties	Chicago, Illinois	99
14	Mark Chu	Big Realty	Fresno, California	97
14	Sandi Bauman	Chico Homes	Chico, California	97
16	Jessica Ye	Keller Williams Realty	Cambridge, Massachusetts	92
17	David Legaz	Keller Williams Realty Landmark	Flushing, New York	91
18	Kandice Robins	Robins Realty, LLC	Homewood, Illinois	90
19	Walter Coudron	Edina Realty	Monticello, Minnesota	87
19	Connie Beal	Roe Realty	Palm Harbor, Florida	87
21	Joe Sauter	Joe Sauter Realty	Boynton Beach, Florida	78
22	Alexander Phan	Phan Hall Property Group	Portland, Oregon	77
22	Michael Moretti	Coldwell Banker Premier Realty	Las Vegas, Nevada	77
24	Dan Shanyfelt	Miramar International, Inc.	Bakersfield, California	70
24	Brandy Nelson	Keller Williams Realty	La Quinta, California	70
26	Tuan Nguyen	AMX Realty	Frisco, Texas	66
27	Joe Liu	The Liu Group	Portland, Oregon	65
28	Ed Laine	Miller Laine Properties, LLC	Bellevue, Washington	61
28	Tram Chu	West USA Realty	Peoria, Arizona	61
30	Lina Shah	Coldwell Banker Residential Brokerage	Oak Brook, Illinois	55

TOP SALES PROFESSIONALS BY 2014 VOLUME

RANK	NAME	COMPANY	LOCATION	2014 VOLUME
31	Mark Chu	Big Realty	Fresno, California	\$ 18,548,684
32	Sandi Bauman	Chico Homes	Chico, California	\$ 18,163,200
33	Phil Chen	Sybarite Investments	Burlingame, California	\$ 16,565,000
34	Nicole Caballero	Bay 2 Pacific Living part of Legacy Real Estate & Associates	Pleasanton, California	\$ 15,657,300
35	Long Doan	Realty Group, Inc.	Coon Rapids, Minnesota	\$ 15,571,325
36	Ed Laine	Miller Laine Properties, LLC	Bellevue, Washington	\$ 15,329,632
37	Tram Chu	West USA Realty	Peoria, Arizona	\$ 15,329,632
38	Von Truong	RE/MAX Premier	Plano, Texas	\$ 14,506,534
39	Katrina Washington	Stratos Realty Group LLC	Oklahoma City, Oklahoma	\$ 13,980,135
40	Walter Coudron	Edina Realty	Monticello, Minnesota	\$ 13,841,718
41	Tom Truong	Carrington Real Estate Services	Southborough, Massachusetts	\$ 13,480,955
42	Michael Moretti	Coldwell Banker Premier Realty	Las Vegas, Nevada	\$ 13,410,095
43	Kelly Kang	Sotheby's International Realty	San Francisco, California	\$ 13,388,000
44	Sabriya Scott	Scott Realty Professionals	Savannah, Georgia	\$ 13,386,664
45	Stephany Oliveros	CHI Properties	Chicago, Illinois	\$ 12,769,768
46	Jennifer Tasto	Property Services	Burlingame, California	\$ 11,924,000
47	Andy Yang	RE/MAX Premier Realty	Irvine, California	\$ 11,268,000
48	Christie Xie	Nuage Investment Realty, LLC	Newton, Massachusetts	\$ 11,046,300
49	Dan Shanyfelt	Miramar International, Inc.	Bakersfield, California	\$ 10,752,981
50	Brandy Nelson	Keller Williams Realty	La Quinta, California	\$ 10,250,502

TOP SALES PROFESSIONALS BY 2014 SIDES

RANK	NAME	COMPANY	LOCATION	2014 SIDES
31	Marcus Lee	Climb Real Estate Group	San Francisco, California	53
32	Richard Silver	Sotheby's International Realty Canada	Toronto, Ontario	52
33	Kenny Truong	Climb Real Estate Group	Oakland, California	49
34	Andrew Tse	Intero	Saratoga, California	47
35	Coco Tan	Coldwell Banker	Cupertino, California	45
35	Janice Lee	Coldwell Banker	San Francisco, California	45
35	Linda Lee	Keller Williams San Diego Metro	San Diego, California	45
35	Von Truong	RE/MAX Premier	Plano, Texas	45
39	Nicole Caballero	Bay 2 Pacific Living part of Legacy Real Estate & Associates	Pleasanton, California	43
40	Tom Truong	Carrington Real Estate Services	Southborough, Massachusetts	39
41	Peter Wardhana	Keller Williams Tri-Valley Realty	Pleasanton, California	34
41	Danny Leung	Century 21 New Millennium	Washington, DC	34
43	Dano Sayles	RE/MAX Lifestyle	Wailea, Hawaii	32
44	Mony Nop	Keller Williams Tri-Valley Realty	Livermore, California	31
45	Tony Ngo	Real Estate Performance Group	Clackamas, Oregon	29
46	Sandy Van	Simply Vegas	Las Vegas, Nevada	28
47	Moon Choi	RE/MAX Executives	Clifton, Virginia	27
48	Stephen Haw	RE/MAX Estate Properties	Rolling Hills Estates, California	26
49	Bob Hansen	Maui Luxury Real Estate LLC	Wailea, Hawaii	24
49	Sharon Lum	RE/MAX Select Properties	Vancouver, British Columbia	24